

Celebrating ALL of our Champeons

Did you know? CDR...

- Provided individualized services to 1,130 children and parents through our various early childhood programs.
- Offered a hybrid combination of virtual and in-person home visits, support groups, training opportunities, instruction and therapy to families and child care professionals across the state.
- Raffled a brand-new Kia Soul on St. Patrick's Day, raising nearly \$40,000 for CDR.
- Held our First CDR Garden Party and Live Auction at The Art Museums of Colonial Williamsburg, raising more than \$65,000.

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 Presented Anne Bradstreet Smith with the Barbara J. Driscoll Humanitarian Award for her longstanding support of CDR's mission to serve young children and their families.

2020-2021 BOARD OF DIRECTORS

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THANK YOU FOR BEING OUR CHAMPIONS

We've heard and read a lot about champions and heroes this past year, and for good reason. Through all the challenges faced together, we've witnessed enormous acts of bravery, grit, and heroism, even from the youngest and smallest among us.

At CDR we witness acts of heroism from our champions almost daily: from the therapists who help children learn to walk, talk, eat, and play; from our training department, which provides instruction and assistance to early childhood educators across Virginia; from the family advocates who mentor and educate parents when they need support, guidance, and resources; from the families who never give up on a child with developmental delays or special needs, and who ask for help when times are tough; and from our littlest champions—the children—who after months of persevering figure out how to swallow, crawl, eat, or say "Mama" or "Dada." These beautiful and amazing moments occur at CDR every hour, every day, and from year to year for 56 years now, to be exact.

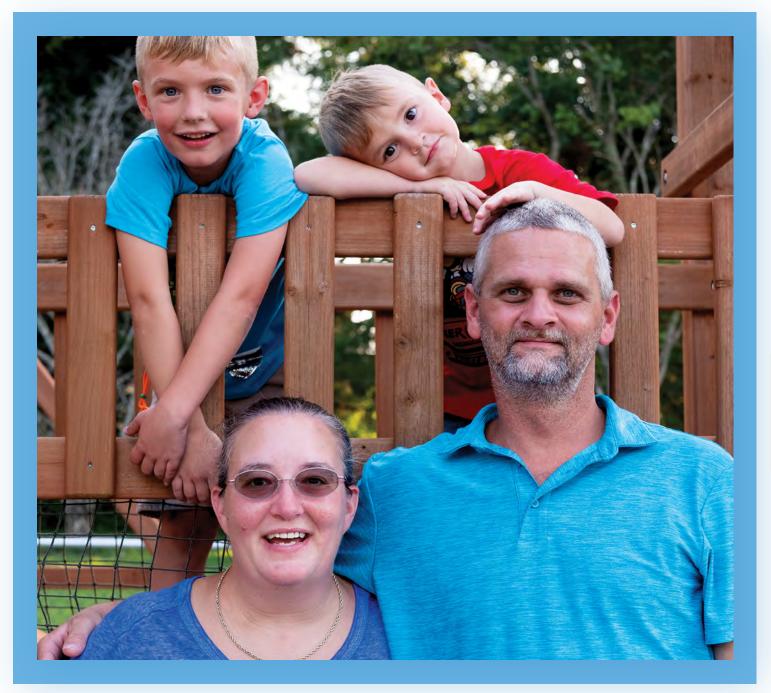
We hope you enjoy reading about ALL of our CDR champions—the young children, the families, the CDR staff, and friends like you who make CDR's important work possible. Without your steadfast support and partnership throughout the year, we would not be able to do what we do.

On behalf of the babies and young children we serve, and their families, the CDR Board and staff thank you for being OUR champions.

Sincerely,

Paul F. Scott, Executive Director





The Dale family

2 See our expanded version of our annual report at **cdr.org/annual-report**

FINDING HELP AT EVERY TURN

Jacob Dale's two-year pediatric appointment started the family on a long journey with CDR. "Jacob wasn't talking at age two, and his doctor was concerned," said Jennifer Dale, his mother. "His doctor referred us to CDR for evaluation, and we learned that speech therapy would be critical for his development."

Before long, Jacob began receiving therapy sessions at his home through CDR's **Infant & Parent Program** while his mom participated in CDR's **Parents as Teachers** program to learn parenting skills and connect the family to other common resources. At the same time, Tabitha—CDR's service coordinator and an early childhood special educator—taught Jennifer how to help her son with his speech and overall development.

The Dale family's connections to CDR grew stronger along with Jacob's skills. When Jennifer's second son, Joshua, was born, she participated in CDR's Motherhood program to help with breastfeeding challenges. When Joshua also exhibited a speech delay, the family once more relied on CDR to help.

Jennifer joined "**Circle of Parents**," a CDR support group that is co-facilitated by parents and staff at CDR's Parent as Teachers program. Developed for families of children three to six years old, the group is designed to reduce stress and broaden parenting skills. "Having a group to turn to for support and encouragement is so important for parents," said Jennifer. "We listen. We don't judge. We offer help. And we lift everyone up. It's amazing to be a part of something so important."

Soon after joining, Jennifer decided to take the Circle of Parents Leader Training course so that she could serve as a co-facilitator for other members. "I feel as if they designed this program just for me," she said.

Parents as Teachers (PAT)...

- Offered the Circle of Parents support group, PAT's online platform for parents during the pandemic. The parents offered each other parenting tips, words of encouragement, and humor to fight the effects of isolation brought on by the pandemic.
- Provided services to 57 children and 47 adults.
- Hired a quality support specialist to provide practical support to parent educators.
- Earned Blue-Ribbon Affiliate status from the Parents as Teachers National Center, Inc.
- Participated in a virtual town hall with Pam Northam, first lady of Virginia, to discuss the topic "Parenting in a Pandemic."

"Learning how to help Jacob was so important to me. I learned that children learn through play and that I could encourage his development through adult-led interaction."

— Jennifer Dale

Virginia Infant & Toddler Specialist Network (VA ITSN)...

- Continued to offer a variety of technical assistance services to professional caregivers to help support high-quality care in centers and family day homes throughout the Commonwealth of Virginia.
- Provided technical assistance to sixteen child care programs to assist with the development of breastfeeding-friendly environments and to help them obtain the Virginia Breastfeeding Friendly Early Care Program designation.
- Participated in a nationwide trauma responsiveness pilot training.
- Engaged in the LENA Grow pilot, a professional development program designed to increase talk between infants, toddlers, and caregivers in child care classrooms.

"I never closed the [daycare] center," said Lisa. "I was able to remain open throughout the pandemic. I had families who needed me, and I couldn't let them down."

— Lisa Will

GUIDANCE AND SUPPORT DURING DIFFICULT TIMES

Managing an in-home daycare center can be challenging under the best of circumstances, but when the global pandemic hit, Lisa Will found herself in uncharted waters.

"All of the places I would normally turn to for help were shut down," Lisa said. "My families had questions, I had questions, and I needed help."

Fortunately, Lisa received guidance from a member of CDR's **Virginia Infant & Toddler Specialist Network (VA ITSN)** and found the support she desperately needed.

With help from the VA ITSN, Lisa was able to learn new procedures to keep her staff, children, and families as safe as possible. "I had to introduce protocols for sanitizing all of our toys and equipment, dropping off and picking up children. Jamie, our infant and toddler specialist, was my lifeline," she said.

And the support didn't end there. When Lisa realized she needed to update her daycare handbook, she turned to Jamie again for help. "You live by your handbook. You have to get it right because it's what guides your business and what makes you a professional to your families and your staff."

With Jamie's help, Lisa was able to update her handbook procedures and add important information regarding new policies, family child custody procedures, and pick-up protocols. She even fine-tuned policies on enrollment and withdrawal from the daycare.

"Getting this done has taken a lot off my mind," Lisa said. "Because of Jamie I was able to get the answers and help I needed."

EARLY INTERVENTION MAKES ALL THE DIFFERENCE

Natisha Washington knows very well the difference early intervention can make in the life of a young child. Both of her sons, Asiaiah and Azzan, have been enrolled in CDR's **Early Head Start** program and have attended CDR's **First Steps Child Care & Development Centers**.

"CDR understands that it's not just about the child, it's about the family as a whole."

- Natisha Washington

"Asiaiah has learned so much while at the center," said Natisha. "He now has the foundation he needs to succeed in school and is ahead developmentally for his age."

Just as Asiaiah was entering kindergarten ready to learn, his younger brother, Azzan, began at CDR's Child Care & Development Center at Griffin-Yeates in York County. At 16 months of age, Azzan is receiving quality child care and the chance to learn just as his older brother did—all while Natisha works to support her family.

"I can work knowing my child is cared for and succeeding in a loving environment," she said.

The family also receives in-home mentoring from Hope Bailey, an Early Head Start family advocate who helps Natisha keep an eye on her children's developmental growth so she can address any challenges early on.

"I can talk to Hope, and she knows exactly where I am coming from as a parent. Connecting with her and having someone to talk with who doesn't judge has been such a support to me." Natisha so believes in Early Head Start that she now serves as the Early Head Start Policy Council chairperson.

Early Head Start (EHS)...

- Implemented stringent new procedures for daily operations in response to COVID-19 and reopened Child Care & Development Centers on March 1, 2021, to serve children and allow many parents to return to work.
- Added a new communications tool called the "Hi Momma" app that facilitates open communication with families and enables contactless operation of our Child Care & Development Centers.
- Conducted a drive-through Health Fair in October, providing families with oral health kits, thermometers, books, and activity bags while also conducting hearing and vision screening.



Natisha with her sons

Infant & Parent Program (IPP)...

- Increased enrollment by 36% during the first half of the year and served a record number of 430 children during the fiscal year.
- Participated in staff virtual training opportunities on trauma-informed care, evidence-based treatment approaches for children with autism, visual impairments, and oral motor treatment techniques.
- Embraced the use of telehealth for therapy and educational visits. These visits were found to have unexpected benefits—for example, allowing a father overseas to "Zoom" into his child's therapy session.

"CDR has been the support our family needed during a very difficult time. I can't imagine where we would be without the services and support we've received these past few years."

— Brittany Stroup

THE SUPPORT OUR FAMILY NEEDED

The Stroup family's journey with CDR began shortly after the family moved to Williamsburg. At their daughter's well-doctor appointment, Brittany Stroup mentioned that little Amelia's speech seemed delayed. Amelia was 16 months old.

"The pediatrician told us we needed to contact CDR for an assessment," she said. The assessment revealed that Amelia did have a speech delay, and within weeks the toddler was receiving individualized speech therapy services through CDR's **Infant & Parent Program**. When COVID-19 arrived, the family continued with telehealth therapies, learning how to encourage Amelia's language development and overcome other developmental delays. It was during these virtual visits that Beth Pruitt, a CDR speech language pathologist, noticed that Amelia also had difficulty focusing and looking into the computer screen.

"Beth could tell, even during virtual sessions, that Amelia was fixated on certain things," said Brittany. "We were stunned."

Encouraged by Beth, the couple took Amelia for evaluation, which confirmed that she had Autism Spectrum Disorder.

With Beth's guidance, Brittany and her husband learned how to better communicate with and encourage Amelia to develop her speech and other skills. "Beth was with us every step of the way, cheering us on and guiding us."

And when Amelia's older brother, Elliott, also needed services for speech and behavioral challenges, CDR was there again to help the Stroup family.



The Stroup family with Beth Pruitt, CDR speech language pathologist



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Motherhood ...

- Served 228 mothers and babies and provided 1,842 hours of service.
- Offered support for moms experiencing postpartum mood and anxiety disorders and encouraged parent/child bonding by adding infant massage classes for new parents.
- Provided 198 hours of Mothers and Babies classes, 788 hours of breastfeeding support (a 25% increase), and 422 hours of virtual infant massage training.
- Established a "drive-through" Baby Weigh Station so that new parents could track their baby's weight gain and progress and receive feeding tips. This was in response to needs related to COVID-19 as doctors' offices were limiting access to appointments.



LEARNING TO MANAGE THE UPS AND DOWNS OF MOTHERHOOD

Navigating the pandemic as a new mother, and also as a newcomer to Williamsburg, proved difficult for Galina Pate. The challenges of breastfeeding, post-partum depression, and being without the support of family and friends made it all seem impossible to the new mom.

"I knew I needed support and interaction," she said. "I thought the pandemic would make it difficult for me to find help, and then I was encouraged to contact CDR. I did, and everything changed."

"The Motherhood program has given me so much. Having that support system and the wonderful tips I received through the program gave me so much more confidence. If it hadn't been for the Motherhood program, I'm not sure where I would be right now."

— Galina Pate

Galina signed up for CDR's virtual **Motherhood** program classes, and immediately she found the support she needed. "Even though we were on a computer screen, I connected with other moms immediately and we hit it off." Galina received the postpartum support she needed to feel like herself again, and CDR's Internationally Board Certified Lactation Consultants guided her through her breastfeeding ups and downs. Galina also took part in infant massage classes with CDR to help her bond with her baby and to learn simple strategies to help her infant through colic.

Galina with daughter and Program Manager Kara Trahant

I KNOW I AM NOT ALONE

Will Zubieta learned about CDR's **Fatherhood** program before his baby was even born. "We were at the hospital, and the staff handed me a brochure about CDR and the programs offered to dads. I made the call right away," he said.

"I'm going to be the best dad I can be, and CDR is helping me learn how to get there."

— Will Zubieta

Will's motive for contacting CDR was simple. "I knew I needed some guidance," he said.

It wasn't long before Will began working with Charles Springer, a CDR fatherhood consultant. The two connected virtually and in person to talk about all things relating to fatherhood. "We got along so well," said Will. "Charles knew exactly how to help me. I knew I wanted to parent differently than my father, and through discussions and conversations, Charles helped me figure out what I needed to do."

Will also connected with other fathers in the program, which he says was just as important to him and helped him troubleshoot parenting challenges. "Anyone can give you advice, but you can relate when you are experiencing the same things at the same time," he said. "When you have a support group, you don't feel like you're alone."

Will knows he's only at the beginning of his personal parenting journey. But because of CDR's Fatherhood program, he knows he's off to a great start.

Will Zubieta with daughter and Fatherhood consultant Charles Springer

Fatherhood ...

- Was awarded a five-year Fatherhood FIRE grant to continue serving fathers and fathers-to-be in our community. The grant includes a workforce element to help fathers find jobs.
- Offered live and virtual workshops for 562 fathers.
- Served 226 incarcerated fathers at two local jails (Virginia Peninsula Regional Jail and Newport News Jail).
- Provided encouragement, support, and opportunities for fathers to learn about child development, parent/child bonding, and nurturing fatherhood practices.

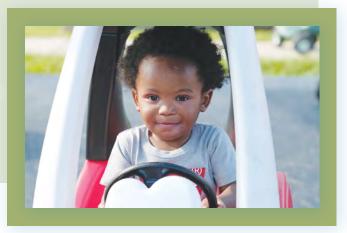


CDR's Winsten Society

We are grateful to the following members who have included CDR in their estate plans.

Anonymous **Betsy Anderson** Jayne Barnard Allison Brody Charles and Ginny Crone John and Julia Curtis Susie Dorsey Michelle Eichorn lack Edwards Sara Joyce Fogarty Brian and Lynn Ford Bill and Rita Francavilla* Adrienne Frank and Gary Driscole Edward and Myrna Frankle Molly and Matt Galo Charles and Corinne Garland

Wally Glisson Roger and Ann Hall **Cindy Hamrick** Dottie Haramis Sarah Houghland Mary Jean and Ron Hurst Bernice Kimball Jack and Barbara Kniest Eric McDonald Edward and Cherry Robinson Marc Roth Paul Scott Lisa and Jim Thomas James and Donna Thornton lean Van Tol Mary L. Voorhess * Honorary Co-Chairs



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AFCW Fund Bernardine Franciscan Sisters Foundation Michael and Maria Brooks Family Fund Casey-Rutland Family Charitable Fund Drew & Dottie Wintemberg Charitable Fund ExxonMobil Foundation **Gilkison Family Foundation** Gore Family Memorial Foundation Kaz Family Trust Robert McEldowney, Ir. Family Foundation Pfizer Foundation Matching Gifts Program Scott and Tricia Russell Family Fund **Richard and Mary Ann Sleece** Foundation Sutton Family Fund Williamsburg Community Foundation Williamsburg Health Foundation

Federal, State, and Local Grants

Colonial Behavioral Health James City County Smart Beginnings Virginia Peninsula United States Department of Agriculture United States Department of Health and Human Services, Administration for Children and Families United Way of the Virginia Peninsula Virginia Department of Behavioral Health and Developmental Services Virginia Department of Education Virginia Department of Health

Virginia Department of Social Services York County City of Williamsburg

Circle of Caring \$10,000+

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Williamsburg Health Foundation

\$5,000-\$9,999

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* Deceased +Endowment



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Children's Services...

Total number of children and families who received services:

Central Point of Entry = 717

Parents as Teachers

Children Served = 57 Adults Served = 47 Children over three = 43

Early Head Start

Children = 166 Pregnant Women = 19 Griffin-Yeates Center = 26 Lafayette High School = 49

Infant & Parent Program

Specialized Therapies and Developmental Services = 431 Developmental Screenings (not enrolled) = 79

Motherhood

Parents = 114 Infants = 114

Other Services = 103 Total Unduplicated Count = 1,130



Barbara J. Driscoll Humanitarian Award

Anne B. Smith, a former CDR Board member, received the 2020 Barbara J. Driscoll Humanitarian Award, established by the Driscoll family to honor the memory of former CDR Board member Barbara Driscoll, who died in 2014. Anne was chosen for this prestigious award for her support of CDR's mission, her commitment to helping young children in our community, and her tireless efforts to make the community aware of CDR and its important work.

Anne is a long-time resident of York County and is retired from her career with the County, where she managed a broad portfolio of agencies and divisions responsible for services to the community.

"Anne's mission to help local children is expressed in nearly every aspect of her life," said Paul Scott, Executive Director of CDR. "Like Barbara Driscoll, her commitment to CDR is exemplary and worthy of formal recognition through this award. As a result of her broad range of community contacts, board memberships, and civic activities, Anne has kept York County, James City County, and Williamsburg area leaders aware of the critically important work that

CDR does."

Anne B. Smith

Champion \$750-\$999

Richard and Margaret Connolly Erik and Holly Conradi Jim and Marty Easton Kiwanis Club of Toano Joseph H. Latchum, Jr. Gary and Linda Massie New Zion Baptist Church Donna O. Patno Williamsburg Aerie Eagles

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Volunteers

At CDR, we are grateful to all the wonderful volunteers who support us at events, assist in our Child Care & Development Centers or Developmental Playgroup, and help in so many other important ways. If you have a passion for helping young children, or if you simply want to make life better in your community, we invite you to volunteer with CDR.

CDR's volunteers also assist with major fundraising events, carry out landscape or building maintenance tasks, and provide clerical support to the organization's programs.

Please contact our volunteer coordinator at development@cdr.org or call (757) 566-2858 to learn more.

We value gifts of ALL sizes; to maximize space in this publication this listing represents \$100+ gifts to CDR. A complete list can be found in the online version of our report at **cdr.org/annual-report**.



Student volunteers from Christopher Newport University

How You Can Help

CDR's impact is possible because of the generosity of the entire community. YOU help CDR provide the support and early intervention services needed right here in Williamsburg, James City County, York County, and Poquoson. Whether in the form of cash, pledges, stock transfers, in-kind donations, estate gifts/bequests, or grants, each and every gift is a commitment to improving the lives of children and families. Here are the ways you can help:

- Make an unrestricted or restricted gift.
- Set up recurring gifts so that, for example, \$50 each month becomes \$600 over 12 months.
- Donate one or more of your Required Minimum Distributions (RMDs) from your IRA.
- Donate new items for inclusion in our annual Bid 'n Buy Auction, held each spring.
- Establish an unrestricted family endowment with a gift of \$50,000 or more, or make a gift to one of our current endowment funds.
- Include CDR in your estate plans, which will automatically enroll you in The Winsten Society. Your planned gift to CDR can make a major difference in CDR's future. When you leave a legacy, you know that you will be helping CDR provide the resources needed for children and families to succeed—not just now, but in perpetuity.

Nancy G. Chapin **Katherine Cheves** Clara Christopher **Bradley Collins** Debbie and Timothy A. Connell Coppertree Construction, Inc. Eleanor Corbett Bryant and Jeanette Cureton Custom Builder Supply Company, Inc. Megan and Scott Cutler Devin and Cathy Davenport Betty Ann Davis Peter and Frances Derks Michael and Sally Derrig Donna Dettloff Shirley and Steve Devan Maria Rosa Diaz Cathleen and Dan Dillon Dominion Dogs—David Andre Iohn Donaldson Mark and Kristin Downey Paul Dresser and Julie Baxter John and Mary Drew Sean and Margaret Driscoll+ Vince and Evelyn Evans Timothy and Josephine Falkenstein John F. and Anne Flannigan Steven and Becki Fogle Michael and Polly Foote Carolyn Forde lames A. Foster Friends of Morrison Dental Group Philip J. Funigiello Phyllis Gardner Emily B. Goetsch Scott and Leslie Goetsch Douglas and Linda Gordon John and Kim Gordy George and Moira Graham Franz Gross and Christine Faia Bob and Sandy Hammersley Christina Hanna Loretta Hannum William Hansell Priscilla Hansen Faye Harbrant **Demetrye Harris** Karen and Henry Hartman Anne Heacock Navil Heggere Jennifer and Mark Heinlein

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* Deceased +Endowment

Tribute Gifts in honor of:

Sean Allburn Margaret H. Bradford Betsy Anderson Earl and Tatia Granger Andv Bradshaw William Hansell **Richard Bradshaw** Andy and Ann Bradshaw Lloyd and Shirley Wallace **Breast Feeding Group/Kris Kiley** Lianne Kuster **Bob and Louise Canfield** lennifer Canfield Stephen and Tess Canfield Carolvn Forde lason and Kelly Canfield Miller Marilyn T. Casey Randy and Helen Casey-Rutland **CDR Staff and Families** Jim and Marty Easton Paul Scott and Ana Maria Pascale lim and Lisa Thomas **Charles and Ginny Crone** Rhonda Bonnette Allison Brody and Peter Jones Sallie Nolte Robert and Cathy Ripley Judi Forehand and Jim Starkey **Ella Cutler** Service Metal Fabricators— Mimi Matthews **Danish Toe** Joseph Martin Amanda Deverich Sara Ruth Benolkin Emily Chaikin Stephen and Elizabeth Foxx Karen McNamara **Early Head Start** Timothy and Josephine Falkenstein Betsy, James, and Ella Edwards Michael and Nancy Sullivan Ekbladh children and grandchildren Lamar and Anita Ekbladh **Carmen Y. Forestier** Alicia Forestier and Beniamin Marshall Lesley George Cheryl McVicar

Paul Scott and Ana Maria Pascale Elle Griffith Aaron and Anya Griffith **Cindy Hamrick** David Hamrick and Lindsey Nebeker David Hamrick **Cindy Hamrick Dottie Haramis** Anita and David Clegg Fave Harbrant Anne K. Macon The Hargette Family Courtney Boone Parker Hargette Courtney Boone Debbie and Jim Staley Shelton Hargette Brian and Sheri Higgins Sarah Houghland Alan and Elizabeth Melton Mary lean Hurst Sue and David Pearce Karen West Ann lavier Michael and Carla Javier **Carla lavier** lames and Sondra Bennett Janet Johnson Robert and Alexis Johnson Landon, Kylie, and Noah Jones David C. and Barbara Barringer Silas Benjamin Kelly Richard and Anne Nicastro Greg and Lise Kline Bernhardt Wealth Management Kathy Kuhn Anne K. Macon Anne Macon Faye Harbrant Stella Mamangakis Barney Barnes and Georgia Mamangakis Katie Marceron Lois and Kenny Horton Maddox Marmon Thomas and Jennifer Vogele Kaidyn and Zander Murtha Christina Hanna Deborah Nice Colonial Construction Materials, Inc. Coppertree Construction, Inc Custom Builder Supply Company, Inc.

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Sue Swadley Margo Martin

Leah Van Deusen Larry and Annette Van Deusen Jean Van Tol William and Laurie Krebs

The Wallace and Davies Families Lesley George Thomas Wells Mary Anne Wells Nicholas Williams G.B. and Elli Williams

Tribute Gifts in memory of:

Anastasia Nadia School of Music— Nadia and Jeff Ilardi

Judy Angles Roger Angles John and Nancy Hummel William M. and Ellen B. Kelso Dick and Betty Jean Likens Joe and Linda Montgomery Alice and Bud Olsen Jigger and Juanita Sirois

Dick Barber Gilbert and Connie Granger Bill and Billie M. Wilkes Trust

David Baum Paul Scott and Ana Maria Pascale Bill Brink Barbara Brink

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John Paul Corbett Eleanor Corbett

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Brenda Roane Devin and Cathy Davenport

Steven Roberto Don and Judy Roberto

Lucille Rowe Peter and Frances Derks

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Judy Sellers Gilbert and Connie Granger Bill and Billie M. Wilkes Trust

Joan Swanson Gilbert and Connie Granger Bill and Billie M. Wilkes Trust

Terry Thompson Paul Scott and Ana Maria Pascale Ruth and Constance Tucker Cannon Tucker

Peter Van Tol Mary Jean and Ron Hurst

* Deceased +Endowment

Robert and Margaret Wallace Lesley George Doug Wheeler Jennifer Wheeler Victor Alexander Willhoite David and Carmen Willhoite Gary Williams Karen Marsh-Williams

In-Kind Gifts

Anonymous A Touch of Earth Kenneth and Catherine Adams Joseph and Maria Adinaro Alewerks Brewing Company Sean and Lauren Allburn Ames True Temper Karen Annoni Aromas Coffeehouse Cafe Art Newsome, Inc. Charles and Mari Ann Banks Barnes & Noble Baylands Family Credit Union— West Point Berret's Seafood Restaurant and Taphouse Grill Billsburg Brewery Sara Block Blue Talon Bistro Gary and Debbie Bonnewell **Bosch Power Tools Bounce House** Boyer's Diamonds of Williamsburg Kathryn G. Bridewell Allison Brody and Peter Jones Buggy Bathe Auto Wash, Lube & Detail Shoppe Burn Boot Camp Bertie and Mike Byrd CAbi Carefree Boat Club of Williamsburg Andrew and Tatiana Cason Catering by SV, LLC CDR Infant & Parent Program Staff Cheese Shop—Fat Canary Chesapeake Bank—Lafayette Street Chessie Shellfish and AquaFarm Roger and Leslie Clark CMA Williamsburg Ford Coggin Electrical Specialists, Inc. Regina Collins **Colonial Williamsburg Foundation** Colonial Williamsburg Rockefeller Library

Dianne Colton Commonwealth Golf Asset Management John and Susan Cook Copper Fox Distillery **Eleanor Corbett** The Crone Family Chris Crone Wendy and Rodney Culverhouse Custom Welding, Inc. Nicolle Davis Amanda Deverich Dior Sullivan Designs-Stephanie Howard Iohn Donaldson Dreams Gymnastics Center Duck Donuts of Williamsburg Terry Lee and Erin M. Duquette Jim and Marty Easton Ann and Steve Ewell Keith and Cindi Exton Ferguson Cares **Five Forks Cafe** FM93.5/WMBG/AM740 Alicia Forestier and Benjamin Marshall Rita and Bill Francavilla Edward and Myrna Frankle Brian Freer—Tusk Creative Agency Charles and Corinne Garland General Wire Spring Company Todd and Tara Giles Andrew and Jennifer Gilfillan Doris and George Gilfillan Giuseppe's Italian Restaurant loseph & Katie Scordo Richard and Shaen Goetsch. Perfectly Natural Soaps Douglas and Linda Gordon George and Moira Graham Henderson Resort and Spa Peter and Katy Henderson-Henderson, Inc. Homestead Garden Center Bruce and Kathy Hornsby Wright and Sarah Houghland Ron and Mary lean Hurst IMARK Plumbing—John Aykroyd Ed Irish James River Audio Visual Services James River Pottery Jamestown Feed and Seed Jimmy's Oven and Grill **Jolene Family Winery**

Lucy Kachmarik Bill and Joann Kansier Jane and Jim Kaplan Karpetcare Plus Kelrae Farm—Kenny and Michelle Gulden Cynthia Kenny Kiskiack Golf Club Michele Koehn Donna Leach Lenny's Power Washing and Sealing Susannah Livingston Mancon, Inc. Mark's Pest Control Maskforce of Williamsburg McClung-Logan—David Welch Eric McDonald Mega Auto Spa Candice Michalik Bobbi Michalowski Milwaukee Tool **Minuteman Press** James and Ann Moore Morrison Dental Group Nadia School of Music-Nadia and Jeff Ilardi Nails Uptown New Kent Eye Care— Dr. Andrew Ambrose Newport Hospitality Group, Inc. Next Door Neighbors—Meredith Collins David A. Nice Builders Noah's Ark Veterinary Hospital Patricia O'Berry Jennifer and Chris O'Donnell Old City Barbeque Old Navy Settlers Market Olde Towne Pharmacy The Peanut Shop of Williamsburg Pediatric Associates of Williamsburg-CHKD Iulie Peet lim and Pam Penny Phillips Energy, Inc. Pierce's Pitt Bar-B-Oue Steven and Stacey Pietruszynski Pinehawk Consulting, LLC **Donald Piper** Pirate's Cove Adventure Golf Leigh Ann Prange Quail Run Pottery Oueen's Fleece Meghan and Dan Reitz

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* Deceased +Endowment

FINANCIAL RESULTS FOR 2020-2021

YEAR ENDED 6/30/21

Children's Services Revenue by source

TOTAL	\$4,209,070
Donations — In Kind	\$152,811
Contracts and Fees	\$628,037
Grants — State and Local	\$1,357,443
Grants — Federal	\$1,751,146
Grants — Private, Foundation, Corporation	\$200,000
Contributions and Gifts	\$119,633

Training Revenue by source

Contributions and Gifts	\$0
Grants — Federal	\$541,648
Grants — State and Local	\$5,262,792
Contracts and Fees	\$75
TOTAL	\$5,804,515

CDR Revenue by source

TOTAL	\$15,880,913
Donations — In Kind	\$152,811
Non-Operating Activities	\$1,783,218
Contracts and Fees	\$628,112
Grants — State and Local	\$6,620,235
Grants — Federal	\$2,292,794
Grants — Private, Foundation, Corporation	\$200,000
Contributions and Gifts*	\$4,203,743
by source	

Children's Services Expenses by program

Central Point of Entry	\$77,551
Developmental Playgroup	\$104,240
Early Head Start	\$1,884,263
First Steps Child Care	\$8,359
Infant & Parent Program	\$1,470,855
Maternal, Infant, and Early Childhood Home Visiting	\$217,778
Motherhood	\$64,621
Parents as Teachers	\$218,367
Other	\$7,228
TOTAL**	\$4,053,262

Training Expenses by program

TOTAL	\$5,876,244
Other	\$243
Quality Rating Improvement	\$16,591
Fatherhood	\$544,71 <mark>5</mark>
Infant Toddler Specialist Network	\$5,267,79 <mark>0</mark>
Child Abuse Prevention	\$46,905

CDR Expenses

by program

Program Services	\$9,929,506
Administration***	\$176,880
Fundraising & Institutional Investment	\$399,336

* Includes Fund for Children, Capital Campaign, and Endowment gifts **Before transfer between programs ***Net of indirect costs

Together Under One Roof CDR'S FUTURE NEW HOME

For 56 years, CDR has provided cutting-edge, comprehensive services to local families. Now we have been presented with the opportunity to improve the way we provide services, which you will hear more about in early 2022. In the meantime, here is a brief overview.

We are preparing to renovate a large building at 312 Waller Mill Road in the heart of Williamsburg to bring our five current locations together under one roof.

"This will allow CDR to serve children, families, and early childhood professionals more efficiently, integrating our programs and services, expanding the numbers served, and reducing the per-child service costs," CDR Executive Director Paul Scott explained. Leigh Houghland, CDR Board chair, added, "This is an important step in CDR's future and fits well into CDR's strategic plan. We are excited about bringing this long-term vision to fruition."

A lead/challenge gift of \$2 million to CDR was made in late 2020 by Alex Kaz, M.D. and the Kaz Family Trust. Thanks to that gift, and the purchase of the building through the Robinson Community Resources Partnership, and other generous contributions, CDR is well on the way to securing the funds needed to renovate its new home. We will be reaching out early in 2022 to invite the community to join in our efforts to reach our renovation goal.

Watch for more information in mid-January. Or contact Mary Jean Hurst, CDR's Director of Development, at (757) 566-2844.

CDR's future home at 312 Waller Mill Road

We invite you to contribute to one of CDR's Endowment Funds

Child Development Resources is fortunate to have the following endowments. We invite you to consider establishing your own named endowment with a gift of \$50,000 or more, or making a gift to one of the endowments already in place. Call Mary Jean Hurst at (757)566-2844 for more information.

- Corinne W. Garland Endowment Fund for Children (CDR's general endowment fund)
- Barbara J. Driscoll Restricted Endowment Fund
- Robinson Family Unrestricted Endowment Fund
- Roxie White Unrestricted Endowment Fund





On The Horizon – the 44th Annual Bid `n Buy Auction

CDR's largest fundraiser of the year, the **Bid 'n Buy Auction**, is scheduled for early spring 2022. The auction—a much-loved event in the community—requires months of planning and preparation, lots of volunteer assistance, and, of course, donations of items of all kinds for both the live and silent auctions.

If you're interested in being part of a fun event and helping change children's lives, please email Development at development@cdr.org, or give us a call at (757) 566-3300.

Special thanks to...

CDR staff member Jenny O'Donnell for writing and editing the content, and the families who were willing to share their personal stories;

Shari Gann of Shareldeas Creative for the design of this publication;

Brian Freer for the photographs included in this publication; Susannah Livingston and members of the CDR Development team for copy editing the text; Rita Francavilla (CDR Board member), Mary Jean Hurst (Director of Development), and Jenny O'Donnell (communications associate) for oversight of the entire publication, and

Taylored Printing for printing this publication and supporting CDR in so many ways.

CDR'S PURPOSE

CDR, a private, non-profit agency, strives to inspire and empower children, families, and early childhood professionals to reach their full potential, whatever their challenges.

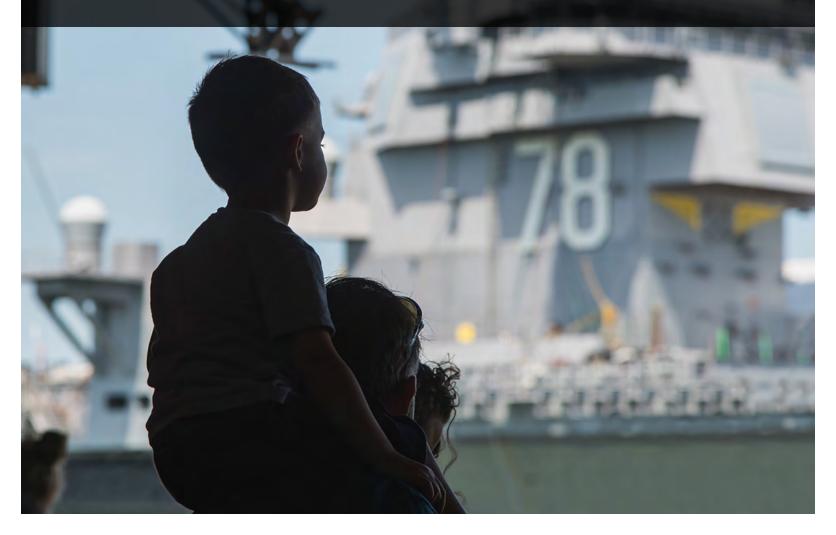
If you would like more information on any of CDR's programs, please contact us in Williamsburg, Virginia, at (757) 566-3300, or visit cdr.org.

CDR's programs for infants and toddlers are supported, in part, by the United Way. At CDR, we value the United Way's support and the generosity of those who give through the United Way.

CDR strives for accuracy in recognizing donors. If your name was omitted or listed in error, please accept our apologies and call our Development Office at (757) 566-3300. On request, CDR's Form 990 and related information are available for public inspection at CDR's Norge office. CDR's 990 is also available online at www.guidestar. org. A financial statement is available upon written request from the State Division of Consumer Affairs. Write to the Commonwealth of Virginia, Department of Agriculture and Consumer Services, Division of Consumer Affairs, P.O. Box 1163, Richmond, Virginia 23218. CDR's Federal Tax ID number is 54-0791991.



Child Development Resources is grateful to the Newport News Shipbuilding for covering the expense associated with the publication of this report and its commitment to helping children in the community.



Our global impact begins at home.

Newport News Shipbuilding is proud to support Child Development Resources and its commitment to helping children in our community.



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Email: development@cdr.org Phone: 757-566-3300 Fax: 757-566-8977

To see our expanded version of this annual report visit cdr.org/annual-report

